

DAVIS DEFENSE GROUP, INC.
GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SCHEDULE
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™ a menu-driven database system. The internet address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

MULTIPLE AWARD SCHEDULE (MAS)
Federal Supply Group: Professional Services
Contract Number: GS-10F-0190R

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov.

Contractor: Davis Defense Group, Inc.
475 Aquia Towne Center Drive, Suite 401
Stafford, VA 22554

Telephone: 540-548-5950

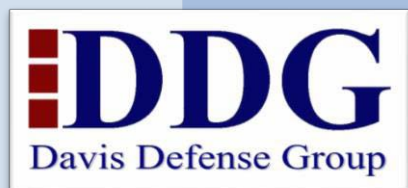
Website: <http://www.davisdefense.com>

Business Size (NAICS 541611: \$16.5M): Other Than Small Business

Contract Administrator: Kristina Wilder

E-mail: wilderk@davisdefense.com

Contract Period: February 07, 2005 through February 06, 2025
Price List: Current through Mod PS-A812, effective February 5, 2020



Contents

COMPANY OVERVIEW	3
SERVICE CONTRACT LABOR STANDARDS (SCLS).....	4
CONTRACTOR SITE RATES.....	4
DESCRIPTION OF LABOR CATEGORIES	8
CUSTOMER INFORMATION.....	11

COMPANY OVERVIEW

Davis Defense Group, a Woman-Owned Small Business concern located in Stafford, VA, provides professional service expertise in all aspects of:

- **Federal Program Management;**
- **Acquisition and Financial Management;**
- **Logistics and Life Cycle Support;**
- **Warehousing and Maintenance Support;**
- **Systems Engineering Support; and,**
- **Emergency Management/ CBRNE Training and Readiness Programs.**



Our business was built upon a thorough understanding of the Federal marketplace combined with unparalleled ability to respond to problems quickly and intelligently. We have extensive experience in Federal program management including Prime Vendor and Contractor Logistics Support implementation. We have designed and implemented initial and sustainment training plans for program support and have worked with customers to design scenarios to test particular competencies. We can tailor solutions to meet the most demanding budgets and time constraints. We have provided quality program support staff on short notice to missions from Alaska to Iraq.

Program Management – Davis Defense provides program management experience from both a Government and Industry perspective. We have supported dozens of programs ranging from Acquisition Category (ACAT) IV to ACAT I, as well as planning and implementing national Emergency Management and Logistics programs. Our approach always considers cost, schedule, and performance against customer goals; and we always ensure we have the right people in place to get the job done on time, within budget and beyond the customer's expectations.

Our Clients

Government:

- **Army National Guard**
- **Naval Facilities Engineering Command**
- **Dept. of Homeland Security**
- **U.S. Marine Corps Systems Command**
- **Health and Human Services**
- **Marine Forces North**

Industry:

- **Battelle Memorial Institute**
 - **Smiths Detection**
 - **General Dynamics IT**
 - **New Breed Logistics**
 - **MCRI**
 - **Lockheed Martin**
-

SERVICE CONTRACT LABOR STANDARDS (SCLS) MATRIX

SCLS ELIGIBLE CONTRACT LABOR CATEGORY	SCLS EQUIVALENT CODE TITLE	WAGE DETERMINATION NUMBER
Administrative Associate Sr.	01113 General Clerk III	2015-4281
Administrative Associate	01111 General Clerk I	2015-4281

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

DAVIS DEFENSE GROUP RATES

Prices shown herein are net (discount deducted)*

		Option Period 3 Year 2020 - 2025				
SIN(s)	Labor Category	2/7/20 – 2/6/21	2/7/21 – 2/6/22	2/7/22 – 2/6/23	2/7/23– 2/6/24	2/7/24– 2/6/25
541330ENG; 541330ENGRC; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Program Manager III	\$177.52	\$181.60	\$185.78	\$190.05	\$194.43
541330ENG; 541330ENGRC; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Program Manager II	\$164.77	\$168.56	\$172.44	\$176.41	\$180.46
541330ENG; 541330ENGRC; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Program Manager	\$149.35	\$152.78	\$156.30	\$159.89	\$163.57

		Option Period 3 Year 2020 - 2025				
SIN(s)	Labor Category	2/7/20 – 2/6/21	2/7/21 – 2/6/22	2/7/22 – 2/6/23	2/7/23– 2/6/24	2/7/24– 2/6/25
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Project Manager Sr.	\$142.31	\$145.58	\$148.93	\$152.36	\$155.86
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Project Manager Mid.	\$134.82	\$137.92	\$141.09	\$144.34	\$147.66
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Project Manager	\$119.76	\$122.52	\$125.34	\$128.22	\$131.17
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Engineering Sr. II	\$140.89	\$144.13	\$147.44	\$150.83	\$154.30

		Option Period 3 Year 2020 - 2025				
SIN(s)	Labor Category	2/7/20 – 2/6/21	2/7/21 – 2/6/22	2/7/22 – 2/6/23	2/7/23– 2/6/24	2/7/24– 2/6/25
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Engineering Sr. I	\$127.30	\$130.23	\$133.23	\$136.29	\$139.42
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Engineer Mid.	\$115.54	\$118.19	\$120.91	\$123.69	\$126.54
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Engineer	\$91.58	\$93.69	\$95.84	\$98.04	\$100.30
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Functional Analyst Sr.	\$96.90	\$99.13	\$101.41	\$103.74	\$106.13

		Option Period 3 Year 2020 - 2025				
SIN(s)	Labor Category	2/7/20 – 2/6/21	2/7/21 – 2/6/22	2/7/22 – 2/6/23	2/7/23– 2/6/24	2/7/24– 2/6/25
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Functional Analyst Mid.	\$85.70	\$87.67	\$89.68	\$91.75	\$93.86
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Functional Analyst Jr.	\$73.36	\$75.05	\$76.77	\$78.54	\$80.34
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Administrative Associate Sr.**	\$55.44	\$56.71	\$58.02	\$59.35	\$60.72
541330ENG; 541330ENGRG; 541611; 541611RC; 541614SVC; 541614SVCRC; 611430; 611430RC; 611512; 611512RC; OLM; OLMRC OLMSTLOC	Administrative Associate**	\$47.90	\$49.00	\$50.13	\$51.28	\$52.46

*Rates increase 7 February each year.

DESCRIPTION OF LABOR CATEGORIES

Program Manager III

Provides technical competence in a related field such as contracts, finance, testing, quality assurance, etc., that provides additional expertise in overall program management. General experience includes progressive project-related experience from a technical perspective. Requires complete engineering project development experience from complex project inception to deployment and subsequent fielding support. Must have demonstrated ability to provide guidance and direction in multiple tasks across several functional areas including the use of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and provide direction to ensure compliance with all management policies.

Education/Experience: Bachelor's degree (i.e., engineering, physics, finance, etc.) with twelve years of experience.

Program Manager II

General experience includes progressive project-related experience from a technical perspective. Requires complete engineering project development experience from complex project inception to deployment and subsequent fielding support. Must have demonstrated ability to provide guidance and direction in multiple tasks across several functional areas including the use of different technologies. Proven expertise in understanding program requirements of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and provide direction to ensure compliance with all management policies.

Education/Experience: Bachelor's degree (i.e., engineering, physics, finance, etc.) with ten (10) years of experience.

Program Manager

Must have some experience in project management. Some engineering project development experience is necessary, from complex project inception to deployment and subsequent fielding support. Responsible for providing assistance to senior program managers in the management of complex and large size projects. Must have a demonstrated understanding of program requirements of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and proven direction to ensure compliance with all management policies.

Education/Experience: Bachelor's degree (i.e., engineering, physics, finance, etc.) with eight years of experience.

Project Manager Sr.

Responsible for managing and overseeing work performance on one or more projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team personnel, determining and monitoring project schedules and budgets, and/or ensuring compliance with all contract and project requirements and quality standards. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance to the project team in performance of the work, and provides quality review of all work products. May work under the supervision of the Program Manager, or may work independently.

Education/Experience: Bachelor's degree with twelve years of experience.

Project Manager Mid.

Responsible for providing assistance to senior project managers in the management of complex and large size projects. Will also serve as a point of contact between the company and the client to discuss issues such as project objectives and opportunities.

Education/Experience: Bachelor's degree with ten years of experience.

Project Manager

Responsibilities include managing significant aspects of projects. Frequently this will require specific subject matter expertise in one or more technical subject matters such as quality assurance, configuration management, testing, etc.

Education/Experience: Bachelor's degree with three years of experience.

Engineering Sr. II

Analyzes and applies advanced methods, theories, and research techniques in the investigation and solutions of complex and difficult systems design requirements and problems. Leads engineering or scientific projects.

Education/Experience: BS in engineering and Master's degree from an accredited university, plus a minimum of 15 years of relevant experience.

Engineering Sr. I

Responsible for the development and implementation of large and complex engineering projects. Will also evaluate the performance of Jr. and Mid. Engineers.

Education/Experience: BS in Engineering and Master's degree from an accredited university, plus a minimum of twelve (12) years of relevant experience.

Engineering Mid.

Provides specialized knowledge in specific engineering processes, methods, or disciplines. Organizes and documents findings of studies and prepares recommendations of implementation to senior engineers and/or the project manager.

Education/Experience: Master's degree and ten (10) years applicable experience.

Engineer

Provides specialized knowledge in specific engineering processes, methods, or disciplines.

Education/Experience: Master's degree and four (4) years applicable experience.

Functional Analyst Sr.

Responsible for the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree plus eight (8) years minimum of relevant experience.

Functional Analyst Mid.

Provides assistance to Sr. Functional Analyst in the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree plus six (6) years minimum of relevant experience.

Functional Analyst Jr.

Provides assistance to Mid. and Sr. Functional Analysts in the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree and four (4) years minimum related experience.

Administrative Associate Sr.**

Provides administrative assistance of a substantial variety and complexity. Serves as organizational authority in areas of administrative responsibility.

Education/Experience: Bachelor's degree plus six years minimum of relevant experience.

Administrative Associate**

Provides administrative assistance and basic administrative support. Executes assigned responsibilities in a timely manner.

Education/Experience: Bachelor's degree with two years relevant experience.

Allowable Education Substitutions:

Labor Category	Standard Qualifications		Substitution				
	Min Edu	Min Exp	PhD	Master's	Bachelor's	Associate's	High School
Program Manager III	Bachelors	12	N/A	10	12	N/A	16
Program Manager II	Bachelors	10	N/A	8	10	N/A	14
Program Manager	Bachelors	8	N/A	6	8	N/A	12
Project Manager Sr.	Bachelors	12	N/A	10	12	N/A	16
Project Manager Mid.	Bachelors	10	N/A	8	10	N/A	14
Project Manager	Bachelors	3	N/A	1	3	N/A	7
Engineering Sr. II	Masters	15	N/A	15	17	N/A	N/A
Engineering Sr. I	Masters	12	N/A	12	14	N/A	N/A
Engineer Mid.	Masters	10	N/A	10	12	N/A	N/A
Engineer	Masters	4	N/A	4	6	N/A	N/A
Functional Analyst Sr.	Bachelors	8	N/A	6	8	N/A	12
Functional Analyst Mid.	Bachelors	6	N/A	4	6	N/A	10
Functional Analyst Jr.	Bachelors	4	N/A	2	4	N/A	8
Administrative Associate Sr.	Bachelors	6	N/A	4	6	N/A	10
Administrative Associate	Bachelors	2	N/A	N/A	2	N/A	6

CUSTOMER INFORMATION

1a. Awarded Special Item Number(s) (SINs):

SIN	SIN TITLE	SIN DESCRIPTION
541330ENG; 541330ENGRC	Engineering Services	Services include: applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.
541611; 541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development of special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.
541614SVC; 541614SVCRC	Supply and Value Chain Management	Includes supply and value chain management, which involves all phases of the planning, acquisition, and management of logistics systems.
611430; 611430RC	Professional and Management Development Training	<p>Services include offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs, and courses may be customized or modified to meet the special needs of customers. Instruction may be provided in diverse settings, such as the establishment's or agency's training facilities, and through diverse means, such as correspondence, television, the Internet, or other electronic and distance-learning methods. The training provided may include the use of simulators and simulation methods.</p> <p>Examples include Training Services that are instructor led Training or Web Based Training of Education Courses, Course Development and Test Administration, Learning Management, and Internships; Environmental Training Services in order to meet Federal mandates and Executive Orders; training of agency personnel to deal with media and media responses; Logistics Training Services related to system operations, automated tools for supply and value chain management, property and inventory management, distribution and transportation management, and maintenance of equipment and facilities; Audit & Financial training services related to course development and instruction required to support audit, review, financial assessment and financial management activities.</p>
611512; 611512RC	Professional Services – Training/ Flight Training	Includes aviation and flight training
OLM; OLMRC; OLMSTLOC	Order-Level Materials	OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

1b. Price List: Please refer pages 4 – 7.

1c. Labor Category Descriptions: Please refer to pages 8 – 10

2. Maximum Order: \$1,000,000.00 (*Agencies are authorized to purchase in excess of this amount, but may seek a price reduction for orders placed over this amount.*)

3. Minimum Order: \$100.00

4. Geographic Coverage: Domestic and Overseas

5. Point(s) of Production: Same as company address

6. Discount from list prices or statement of net price: Prices herein are net prices (discounts already deducted).

7. Quantity Discounts: None offered

8. Prompt Payment Terms: 0.1% - 10 Days, Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: N/A.

10. Delivery

a. Time of Delivery: Specified on the Task Order

b. Expedited Delivery: Contact Contractor

c. Overnight and 2nd day delivery: Contact Contractor

d. Urgent Requirements: Contact Contractor

11. FOB Point(s): Destination

12a. Ordering Address:

Davis Defense Group, Inc.
475 Aquia Towne Center Drive, Suite 401
Stafford, VA 22554-8337

12b. Ordering Procedures: For supplies and services, the ordering procedures are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address:

Davis Defense Group, Inc.
475 Aquia Towne Center Drive, Suite 401

Stafford, VA 22554-8337

14. Warranty Provision: Contractor's standard commercial warranty
15. Export Packing Charges: N/A
16. Terms and conditions of rental, maintenance and repair: N/A
17. Terms and conditions of installation: N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A
- 18b. Terms and conditions for any other services: N/A
19. List of service and distribution points: N/A
20. List of participating dealers: N/A
21. Preventative Maintenance: N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location). The EIT standards can be found at: www.Section508.gov/. N/A
23. Data Universal Numbering System (DUNS) number: 11-1473125
24. Notification regarding registration in System for Award Management (SAM) database: Registered and active in SAM